BeE WOMAN MAGAZINE, 2008 MEDIA KIT



MISSION



PUBLISHER/EDITOR STATEMENT



EDITORIAL CALENDAR



DEMOGRAPHICS



ADVERTISING SPECS



RATES



PRESS



CIRCULATION BASICS



ADVERTISING BY CATEGORY



BeE WOMAN magazine, reports on all that is essential to women with packed agendas today:

Finance, Lifestyle and Culture.

BeE WOMAN magazine, seeks out the people, the places and the issues that will keep readers Engaged, Enlightened and Entrepreneurial in spirit.





PUBLISHER/EDITOR STATEMENT



CELINE GUMBINER, PUBLISHER & FOUNDER

When Co-Publishers Celine Gumbiner and Erik Velez first conceived BeE WOMAN magazine, they based it on what was missing from other women's magazines. The inspiration behind BeE WOMAN magazine was to create the first magazine for women to offer a smart combination of finance, lifestyle and culture. BeE WOMAN magazine, was born out of sheer necessity, filling a niche by offering a veritable handbook for professional and entrepreneurial women that enlightens, engages and empowers its readers.

Now in its third year, BeE WOMAN magazine has become the magazine that captures the attention of its readers and its media peers alike, receiving notice and accolades from national publications such as *AdAge, Media Post* and *The New York Times*.

With the beauty of a lifestyle magazine and the depth of information of a news publication, BeE WOMAN magazine has truly found its niche and its ever-expanding readership. BeE WOMAN magazine is more than the conversation starter at cocktail parties; it is the magazine that gets noticed and the magazine to be in.

BeE WOMAN magazine: Keeping you *Engaged, Enlightened,* and *Entrepreneurial!*

LIZ RITTER, EDITOR-IN-CHIEF

In each issue, Editor-in-Chief Liz Ritter focuses on stimulating topics important to women—informing, motivating and empowering readers with an easy-to-digest editorial approach. She brings her passion for business, entrepreneurialism, culture and fashion to the magazine in an engaging, accessible and pragmatic manner.

Ms. Ritter joined BeE WOMAN, in August 2007. Prior to joining BeE WOMAN magazine, Ms. Ritter was managing editor of *Worth*, a consumer magazine dedicated to the management, preservation and transference of substantial wealth. She previously held the Managing Editor position at Time Inc./Time4 Media's *SHOT Business* magazine and served as Assistant Editor for sister publication *Outdoor Life*.

Ms. Ritter began her publishing career as an editorial intern at *US Weekly* and a stringer reporter for MTV Networks. She holds a Bachelor's Degree in Communication with a minor in Business from Villanova University and is currently in the process of earning a Master's degree in Publishing from New York University. She resides in Los Angeles.

"The BeE WOMAN reader is confident, modern and influential. Inspired by the world around them, our readers constantly strive to learn more. BeE WOMAN magazine engages and inspires these women with a variety of topics—from finance to politics, culture to lifestyle."





EDITORIAL CALENDAR

SPRING 2008 THE HOLLYWOOD ISSUE:

Close-Ups Behind the Camera Working Together in Hollywood: From Startup to Success Cat Cora: A Celebrity Chef Gives Back

Oscar Swag Bag Giveaway

SUMMER 2008 THE GREEN ISSUE:

Organic Health and Wellness Reducing Your Environmental Impact The Best in Eco-Travel Editor's Picks: Shopping With a Conscience

FALL 2008 THE LUXURY ISSUE:

The Faces of Fashion The Next Big Brands **Indulgent Vacations** Investing in Lifestyle Funds

WINTER 2008 THE ENTERTAINING ISSUE:

Events to Remember Party Planner Pizzazz: Profiles on Event Coordinators at the Top of Their Profession Sweet Success: Women Who Turned Their Cravings Into Cash Hostess Gift Guide Organic Wine for the Holiday Season

*editorial calendar subject to change

EDITORIAL BREAKDOWN DEMOGRAPHICS 1. Careers (20%) 2. Business/finance (10%) 3. Lifestyle (10%) 4. Celebrity profiles (10%) 5. Current events/worldly happenings (10%) Opinion(10%) Travel (10%) 8. Culture/entertainment (10%) 9. Fashion, beauty and health (5%) 10. Product reviews (5%)









Female	99%
Male	1%
18-24	5%
25-34	32%
35-44	30%
45-54	21%
Median Age	39
Attended/Graduated College	62%
Postgraduate Study With Degree	36%
Employed	90%
HHI \$50,000+	80%
HHI \$100,000+	45%
HHI \$200,000+	13.5%
Average HHI	\$113,049
Married	49%
Own a Home	64%
Average value of home (owned)	\$472,416
Decision maker for financial services	81%
Invest in IRA, Keogh or 401K	83%
Own more than 1 credit card	70%
Access to a business credit card	47%
Own a business	34%
Travel 4 times a year or more	63%



ADVERTISING SPECS

	LIVE AREA	TRIM	BLEED	
Full Page	7.375" x 10"	8.375" x 10.875"	8.625" x 11.125"	
2/3 Page	4.75" x 10"			
1/2 Page Horizontal	7.375" x 5"			
1/3 Page	2.458" x 10"			
1/4 Page	3.5" x 4.75"			
Two Page Spread	15.75 x 10"	16.75 x 10.875"	17" x 11.125"	

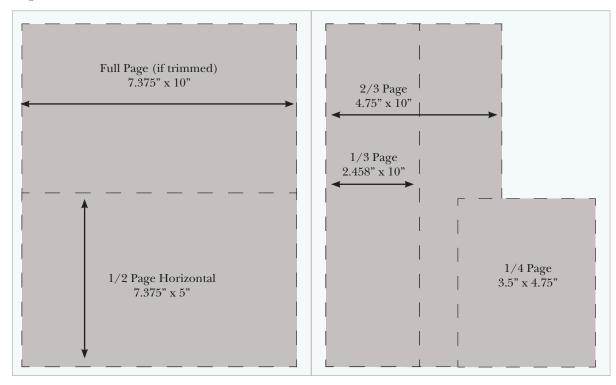
Artwork must be submitted as **print quality** PDF files,(PDF-X-1A) Adobe Indesign, or Illustrator files(please be sure to include all supporting fonts and artwork). Images must be SWOP (CMYK or Grayscale) TIFF or EPS between 300 and 450 dpi. Line art or one-bit images must be at least 900 DPI at their final scaled measurement. No RGB or IPEG images. Please inlude a color proof.

The final artwork should be right reading, portrait mode, 100% size, no rotations. File should include standard trim, bleed and center marks, 1/2" outside trim (no marks included in the 'trim' image area).

Please contact your account representative for delivery instructions.

All files provided for BeE WOMAN magazine print edition are converted for the digital edition. No additional artwork is necessary.

Magazine Trim Size is 8.375" x 10.875"





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Ratebase:	- 1	\mathbf{O}	()()(,

Ratebase: 100,000				
Frequency	1X	3X	6X	9X
Discount		5%	10%	15%
2008 GENERAL RAT	res .			
FOUR COLOR	1X	3X	6X	9X
Full Page	14,000	13,300	12,600	11,900
2/3 Page	11,200	10,640	10,080	9,520
1/2 Page	9,240	8,780	8,315	7,855
1/3 Page	6,160	5,850	5,545	5,235
1/4 Page	4,620	4,390	4,160	3,925
TWO COLOR	1X	3X	6X	9X
Full Page	12,180	11,570	10,960	10,355
2/3 Page	9,745	9,255	8,770	8,285
1/2 Page	8,040	7,635	7,235	6,835
1/3 Page	5,360	5,090	4,820	4,555
1/4 Page	4,020	3,820	3,615	3,415
B/W	1X	3X	6X	9X
Full Page	9,940	9,445	8,945	8,450
2/3 Page	7,950	7,555	7,155	6,760
1/2 Page	6,560	6,235	5,905	5,575
1/3 Page	4,375	4,155	3,935	3,715
1/4 Page	3,280	3,115	2,950	2,790
2008 FASHION, MU	ICIC EDACDA	NCE DATES		
FOUR COLOR	1X	3X	6X	9X
Full Page	11,760	11,170	10,585	9A 9,995
2/3 Page	9,410	8,940	8,465	7,995
1/2 Page	7,760	7,375	6,985	6,595
1/3 Page	5,175	4,915	4,655	4,400
1/4 Page	3,880	3,685	3,495	3,300
1/41 age	3,000	3,003	3,433	3,300
TWO COLOR	1X	3X	6X	9X
Full Page	10,230	9,720	9,210	8,695
2/3 Page	8,185	7,775	7,370	6,955
1/2 Page	6,750	6,415	6,080	5,740
1/3 Page	4,500	4,275	4,050	3,825
1/4 Page	3,375	3,205	3,040	2,870
1/ 11450	3,313	3,403	3,010	2,070
B/W	1X	3X	6X	9X
Full Page	8,350	7,935	7,515	7,100
2/3 Page	6,680	6,350	6,010	5,680
1/2 Page	5,510	5,235	4,960	4,685
1/3 Page	3,675	3,490	3,305	3,125
1/4 Page	2,755	2,620	2,480	2,345
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COVER RATES

Cover 2	18,200 (requires purchase of Page 1)	TOC or First 15% of book 10% Premium
Cover 3	17,500	Bleed: 15%
Cover 4	19,600	PMS Color: 1,800
Double Sided Single Leaf Insert: 11,760		BRC: 5,175

2008 EDITORIAL PRODUCTION CALENDAR			
ISSUE	EDITORIAL FOCUS	AD SPACE CLOSE	AD MATERIALS DUE
Spring 2008	Hollywood Issue	January 4, 2008	January 8, 2008
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ISSUE	EDITORIAL FOCUS	AD SPACE CLOSE	AD MATERIALS DUE	ON SALE DATE
Spring 2008	Hollywood Issue	January 4, 2008	January 8, 2008	February 19, 2008
Summer 2008	Green Issue	April 4, 2008	April 11, 2008	May 20, 2008
Fall 2008	Luxury Issue	July 8, 2008	July 11, 2008	August 19, 2008
Winter 2009	Entertaining Issue	October 3, 2008	October 10, 2008	November 18, 2008



"I am so honored to have been selected to appear on the cover of BeE WOMAN magazine. The magazine truly stands out because it celebrates modern women who are smart, fearless, multi-dimensional and active in their communities and the workplace. The content is especially unique because it deals with real issues in a very reliable way."

Kelly Wearstler BeE WOMAN magazine, Summer 2007 Cover Story

"Upbeat. Informative. BeE WOMAN magazine, which launched in October 2005, is a general-interest mag geared to thoughtful adults, covering a variety of topics from Cuba post-Castro to Indian women's natural beauty to the importance of savings." MediaPost "is down with BeE WOMAN magazine's mission."

MediaPost, April 2007

"BeE WOMAN magazine has been a refreshing newcomer to a crowded field of women's magazines. It appeals to the woman who is smart, informed about business and politics, and who also likes a little glamour. It is a great read."

- Maria Bartiromo, CNBC host

"I have been very impressed with BeE WOMAN magazine. Your magazine has become an important resource for women in business. The material lives up to high-quality standards that help accelerate the growth of women-owned businesses."

- Marsha Firestone, President and founder of WPO

"BeE WOMAN magazine does not see its readers as simply consumers; instead, it knows that its readers are an integral part of the dialogue they wish to create through the pages of their magazine. BeE WOMAN magazine can easily be the magazine for the woman with a sting!"

- Dr. Samir Husni, Ph.D. "Mr. Magazine"

"I just finished looking through BeE WOMAN magazine. What a beautiful and interesting magazine. A very interesting sensibility is at work here...Congratulations."

- J. Weaver, Director of Media & Strategic Alliances
 Center for Women's Business Research



CIRCULATION BASICS

CIRCULATION BASICS

2008 Guaranteed Rate Base	100,000
Subscription*	90%
Newsstand	6%
Women's Events	4%
Frequency	4 Times per Year
Cover Price	4.95
Subscription Price	\$12 per year

^{* 5%} paid / 85% controlled direct mail subscriptions

2008 ISSUES:

SPRING on sale Feb 19
SUMMER on sale May 20
FALL on sale Aug 19
WINTER on sale Nov 18

DISTRIBUTION METHODOLOGY

National newsstand distribution including Borders, Barnes & Noble, Books a Million, Whole Foods

National direct mail distribution to professional women (CEOs, Executives and Presidents)

TOP 10 MARKETS

- 1. New York, NY
- 2. Los Angeles, CA
- 3. Chicago, IL
- 4. Philadelphia, PA
- 5. Boston (Manchester), MA-NH
- 6. San Francisco-Oakland-San Jose, CA
- 7. Dallas-Ft.Worth, TX
- 8. Washington, DC (Hagerstown, MD)
- 9. Atlanta, GA
- 10. Houston, TX



ADVERTISING BY CATEGORY

ADVERTISERS BY CATEGORY PERCENTAGES:

Financial/Business	26%
Food & Beverage	16%
Fashion/Jewelry	12.9%
Health & Beauty	11.2%
Travel	7.6%
Non Profit	7.2%
Home & Design	7%
Auto	4.7%
Retail/Other	4.2%
Entertainment	2.8%

ADVERTISERS BY CATEGORY

AUTOMOTIVE

Audi Ford Lexus

EDUCATION

Argosy University Meadows Museum of Art at SMU Upper Iowa University

ENTERTAINMENT

Fox Entertainment Lifetime Channel

National Geographic Channel

Tango Magazine Todd Fiscus Events Warner Brothers

FINANCIAL / BUSINESS

Citi Group Smith Barney Barbara Stanny Seminars

Card Scan Chase Deloitte Discover Card **Fujitsu** Geico

Jacqueline International, Inc.

Nokia Office Depot PAX World Fund Prudential Financial The Company Corporation

UPS Wachovia Wells Fargo

FOOD & BEVERAGE

Bacardi Blackstone Wines Boston Gourmet Dancing Deer Bakery Eatzi's FIJI Water Hall Wines

Mirassou Wine Numi Organic Tea POM Tea POP Champagne Revolution Tea St. Supery Wine Tea's Tea Tito's Vodka White Haven Wine

HEALTH & BEAUTY

Beautiful Soap & Co.

Bliss Spa Burt's Bees Citracal Vitamins Dr. Sear's Zone Farmaethetics Her Energy Kotex

Malin & Goetz Skin and Hair care

Miller Harris Perfume

Natracare Natrol Nature's Cure Nautilus Bowflex Nebraska Medical Center

NuTriVene Oscillococcinum Red Door Spa Red Mountain Spas Thermos Spas

HOME & DESIGN

Er' Go Candles Gevalia Kaffe Kenmore Melitta One: One Mitchell Gold & Bob Williams Furniture Sanyo Digital

Scotch Brite Sleep Number Mattress

Viking

RETAIL

1-800 Flowers Bachendorf's Calypso Cassis Jewelry CK Bradley Eiseman Jewelers Elizabeth Showers Jewelry

Harold's Hotflops Letterspace Liz Lange Marka Handbags Matthew Trent Jewelry

TRAVEL

American Airlines Gate One Travel Hilton Garden Inns

Oahu

Outrigger Hotels & Resorts Palamar Hotel & Residences Ramada

Telluride Ski Resort Viceroy Resorts & Residences

W Hotel

PUBLIC SERVICE ANNOUNCEMENTS

American Kennel Club American Red Cross Amnesty International

CASA

Center for Women's Business Research

CREW Network Easter Seals Ford Warriors Heifer International Humane Society of the US National Association of Women **Business Owners**

National Parks Conservation Association

Susan G. Komen The Literacy Guild

Women Presidents' Organization